

## INTEGRAL MANAGEMENT OF REAL ESTATE PROJECTS FOR INVESTORS

**We are a European company**, with extensive experience of more than 70 years in the promoter and construction sector that, together with a specialized team, allow us to carry out all activities related to the promotion and real estate construction: purchase of developable land, construction, direct sale to the consumer and after-sales service. At the same time, it performs for third parties the integral management of real estate projects through the formula of the **delegated promotion**.

We have a decided strategic commitment to the delegated promotion to third parties, through which the company makes available to other companies its know-how in the development of real estate projects. This collaboration is included in all the phases of the value chain of its activity, from the urban planning of the land and the management of administrative licenses, to the deed of housing, including the commercialization and construction of the promotion.

This complete service adapts to the **needs of each client**, guaranteeing the best result. We deal with and take responsibility for the **entire value chain process**, thus guaranteeing the investment of its partners and obtaining returns for its investment partners.

- ❑ Urban planning of the land and the market
- ❑ Feasibility analysis of the promotion
- ❑ Preliminary draft and technical team designation
- ❑ Study construction costs
- ❑ Pre-marketing
- ❑ Contracts of sale, reservations, etc.
- ❑ Basic and execution project
- ❑ Commercialization
- ❑ License Processing
- ❑ Construction, supervision and control
- ❑ Work completed legalization
- ❑ Deeds and notarial assistance



We deal with and take responsibility for the entire value chain process, **guaranteeing the investment** of your investment partners.

### INTEGRAL MANAGEMENT OF REAL ESTATE PROJECTS



## **OUR VALUE ADDED**

- ❑ Important experience of more than 70 years in promotion and construction
- ❑ Work personnel with a lot of experience in works in Spain, France and Africa
- ❑ Have investment opportunities in Spain and Portugal
- ❑ Have our own modular construction system, being specialized in the design, construction and protection of **armored critical facilities for strategic sectors** (Defense & Security, Energy, Telecommunications and Infrastructure), building worldwide and in different construction types: military camps armored; Work camps for the Oil & Gas and Infrastructure sectors; official housing and armored offices; social housing; hotels, etc. as well as armored luxury homes and high-end single-family homes marketed for more than 7 years in Spain with excellent results
- ❑ Feasibility study of the different investment opportunities
- ❑ Land acquisition, buildings, etc.
- ❑ Design and execution of projects and works "customized"
- ❑ Documentary and financial management of the works
- ❑ Sales management or rental to operators (in case of tertiary or endowment)
- ❑ Possibility of participation in the capital of the project
- ❑ Facility management, analysis, creation and portfolio management

## **INVESTMENT PROPOSAL**

The investor buys the land on which we will subsequently build the corresponding asset (building, single-family homes, student residences, geriatrics ...) and that, if the investor so desires, we can also market it.

The only requirement is that, once the investor buys the land, he must deposit a bank guarantee or guarantee in Spain through a Spanish bank (Santander, BBVA, Caixa, Bankia, Sabadell or Liberbank), for the **total amount of the operation**.

Once the guarantee or guarantee is issued by the investor, we will also issue a counter guarantee, guaranteeing the investment.

**We deal with and take responsibility for the entire process of the integral management of real estate projects, GUARANTEE BANKING, the investment of our investment partners**